

## **INVESTMENT GENERATION AND FACILITATION**

**IN 7 SECTORS = 74 PROJECTS = US\$ 1 Billion 121 Million**

### **PROFILES of SOME INVESTMENT PROJECTS in THE AGRICULTURE and AGRO-ENERGY SECTOR**

**15 PROJECTS = US\$ 284 MILLION**

- (1) **Agri-Solutions Technologies Inc.**  
Owner: Foreign Direct Investment /  
Mr. Persaud – **Overseas Guyanese in Canada**  
Products: Bio-diesel and cash crops  
Market: local  
**New Investment 2007-2008: US\$ 1 million**  
Employees: 55 persons
  
- (2) **Beharry Group of Companies**  
Owner: Locally-owned  
Products: pasta and spices  
Markets: New York, USA, Canada, CARICOM  
**Expansion Investment: 2007-2009: US\$ 3,200,000**
  
- (3) **Demerara Distillers Limited**  
Owners: Locally-owned / Public Company – 14,000 shareholders  
Products: the ‘El Dorado’ brands of rum – many times an international winner  
Main Export Markets: USA, Canada and the European Union  
**Expansion Investment 2007-2009: US\$ 18 million**  
Employees: 1,200 persons

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### **PROFILES of SOME INVESTMENT PROJECTS in THE AGRICULTURE SECTOR**

- (4) **Guyana Sugar Corporation (GUYSUCO)**  
Owner: Locally-owned / by the Government of Guyana  
Products: raw sugar and specialized sugars

Main Export Markets: European Union, USA and CARICOM

**Expansion Investment 2005-2009: US\$ 220 million**

Employees: 15,000 persons

(5) **Yomi Foods**

Owner: **Foreign Direct Investment /**

Mr. Obafemi – Nigerian businessman resident in the **United States of America**

Products: plantain and cassava flour and smoked fish

Export Market: USA

**New Investment 2007-2008: US\$ 300,000**

Employees: 16 persons

(6) **Bounty Farm Inc.**

Owner: Locally-owned / John Fernandes Ltd.

Products: processed chicken

Market: local

**Expansion Investment 2006-2009: US\$ 1,700,000**

Employees: 80 persons

(7) **Kisssoon Dyal and Son Inc.**

Owner: Locally-owned / Mr. Dyal

Products: white and parboiled rice

Main Export Markets: European Union and CARICOM

**Expansion Investment 2006-2009: US\$ 1, 800,000**

Employees: 45 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE AGRICULTURE SECTOR**

(8) **Liberty Livestock Farm**

Owner: **Joint Venture /** Mr. Mohamed with partners in **CANADA** and **UNITED STATES of AMERICA**

Product: Breeding Bulls  
Market: local  
**New Investment 2007-2009: US\$ 300,000**  
Employees: 14 persons

- (9) **Habbibula and Sons Inc.**  
Owner: Locally-owned / Mr. Habbibula  
Product: processed beef from new abattoir  
Markets: local and to Grenada  
**Expansion Investment 2005-2009: US\$500,000**  
Employees: 20 persons
- (10) **Pritipaul Singh Investments Inc.**  
Owner: Locally-owned / Mr. Pritipaul Singh  
Products: processed fish and shrimp  
Main Export Markets: USA, CARICOM and Canada  
**New Investment 2002-2009: US\$ 30 million**  
Employees: 1,400 persons
- (11) **Alfro Alphonso and Sons Inc.**  
Owner: Locally-owned / Mr. Alfro Alphonso  
Products: processed fish  
Markets: local and CARICOM  
**New Investment 2006-2009: US\$ 1,200,000**  
Employees: 16 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE AGRICULTURE SECTOR**

- (12) **Mohamed's Farm**  
Owner: locally-owned - Shameer Mohamed  
Products: poultry

Market: local

New Investment 2007-2009: US\$ 1,700,000

Employees: 41

(13) **Fairfield Rice Inc.**

Owner: **Joint Venture**

John Fernandes Ltd. of Guyana  
and Seabord Corporation of USA

Product: Rice

Market: European Union

New Investment 2008-2009: US\$ 800,000

Employees: 34 persons

(14) **Old Mac (Guyana) Inc.**

Owner: from **Trinidad and Tobago**

Product: Rice

Market: CARICOM

Acquisition Investment 2008-2009: US\$ 650,000

Employees: 95 persons

(15) **Guyana Grain Farm Inc.**

Owner: **Joint Venture**

Guyana Manioc Development Inc.  
Harry Stein Seed Company of USA

Product: Seeds for corn cultivation

Market: USA

New Investment 2007-2009: US\$ 2,800,000

Employees: 62 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE TOURISM SECTOR**

**6 PROJECTS = US\$ 46 MILLION**

(16) **Aracari Resort**

Location: Region 3

Owner: Foreign Direct Investment /  
Mr. Shewnarain – Overseas Guyanese in **CANADA**  
Number of Rooms: 60 and expanding to 150 rooms by 2012  
New Investment 2006-2009: US\$ 3,500,000  
Employees: 45 persons

- (17) **Splashmins Resort**  
Location: Region 4 near International Airport  
Owner: Locally-owned / Mr. John  
Number of Rooms: 24 and expanding to a Retirement Community in 2010  
New Investment 2002-2009: US\$ 2,300,000  
Employees: 32 persons
- (18) **Princess (formerly Buddy's) International Hotel and Casino**  
Location: Region 4 near Georgetown  
Previous Owner: Locally-owned / Mr. Shivraj  
New Owner: **Foreign Direct Investment /**  
Princess Group of Companies from **TURKEY**  
Number of Rooms: 250  
New Investment 2006-2007: US\$ 11 million  
Acquired Investment 2008-2009: US\$ 17 million  
Employees: 72 persons
- (19) **Roraima Airways Executive Lounge  
and Duke Lodge**  
Location: at the International Airport and in Georgetown  
Owner: Locally-owned / Mr. Gerry Gouveia  
New Investment 2006-2009: US\$ 1,200,000  
Employees: 65 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE TOURISM SECTOR**

- (20) **Hotel Tower Inc.**  
Location: in Georgetown  
Owner: locally-owned  
Acquisition Investment: 2008-2009: US\$ 2,600,000

Employees: 41

- (21) **Pegasus Hotel Inc.**  
Location: in Georgetown  
Owner: locally-owned  
**Acquisition Investment 2009: US\$ 9 million**

**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE ICT SECTOR**

**7 PROJECTS = US\$ 410 MILLION**

- (22) **Qualfon Call Center**  
Owner: **Foreign Direct Investment** /  
Qualfon Communications of Monterrey, **MEXICO**  
Service: Inbound calls through Internet from customers of a major USA  
cellular company  
Export Market: USA  
**New Investment 2006-2009: US\$ 4.5 million**  
Location: Beterverwagting, Region 4  
Employees: 950 persons

- (23) **Clear Connect Call Center**  
Owners: **Joint Venture** / Mr. Adrian Collins (remigrated Guyanese) with  
partners from the **United States of America** and **Canada**  
Service: Inbound calls from customers of office depot in the USA  
Export Market: USA  
**New Investment 2008-2009: US\$ 3,500,000**  
Location: Georgetown  
Employees: 240 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE ICT SECTOR**

- (24) **Nand Persaud International Communications and Spin Vox**  
Owners: **Joint Venture** /  
Mr. Rajendra Persaud and Spin Vox of the **United Kingdom**

Service: Inbound Processing of text messages and Outbound Calls to potential customers of major publishing company in the USA

Export Market: USA

**Expansion Investment 2002-2009: US\$ 1,200,000**

Locations: Tain, Berbice and Diamond Community, Region 4

Employees: 660 persons

**(25) Toucan Call Center**

Owner: **Foreign Direct Investment** / Mr. Walker of **the United States of America and Saint Kitts and Nevis**

Service: Outbound Calls to potential customers of major publishing company in the USA

Export Market: USA

**New Investment 2007-2009: US\$ 300,000**

Location: Linden, Region 10

Employees: 140 persons

**(26) Digicel Cellular Company**

Owner: **Foreign Direct Investment** / Digicel of **IRELAND**

Service: cellular service for local market

**New Investment 2006-2009: US\$ 50 million**

Location: in 9 Regions of Guyana

Employees: 230 persons

**(27) Guyana Telephone and Telegraph Company**

Owner: **Foreign Direct Investment** /

ATN Company of **the United States of America**

Service: landline national and international communications, cellular service for local market and new fiber-optic cable

**Acquisition Investment 1990-2010: US\$ 350 million**

Location: in 9 Regions of Guyana

Employees: 320 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE ICT SECTOR**

**(28) E – Networks Inc.**

Owner: locally-owned

Service: wireless broadband

**New Investment: 2007-2009: US\$ 600,000**

Location: in 7 Regions of Guyana

Employees: 36 persons

**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE LIGHT MANUFACTURING SECTOR**

**10 PROJECTS = US\$ 39 MILLION**

**(29) Caribbean Containers Inc.**

Owner: formerly USA-owned / since 2007 locally-owned

Products: packaging from recycled cardboard

Markets: local and the Caribbean

**Expansion Investment 2002-2009: US\$ 1,080,000**

Employees: 55 persons

**(30) DENMOR Garments**

Owners: **Joint Venture** / Mr. Dennis Morgan with **United States of America** partners

Products: international brand garments

Export Market: USA

**Expansion Investment 2005-2009: US\$ 2 million**

Employees: 1,350 persons

**(31) Essential Supplies**

Owner: Locally-owned / Mr. L. Singh

Products: pharmaceuticals

Markets: local

**New Investment 2005-2009: US\$ 700,000**

Employees: 33 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE LIGHT MANUFACTURING SECTOR**

**(32) Guyana Color Crete Ltd. and DECOPAV Ltd.**

- Owners: **Joint Venture** / between local company, National Hardware Ltd., and company in **Costa Rica**  
Products: grout and thin set  
Export Markets: the Caribbean  
**New Investment 2006-2009: US\$ 700,000**  
Employees: 28 persons
- (33) **NAMILCO (National Milling Company)**  
Owner: **Foreign Direct Investment** / Seaboard Corporation of the **UNITED STATES of AMERICA**  
Products: flour products  
Markets: local, the Caribbean and Brazil  
**Expansion Investment 2005-2009: US\$ 1.7 million**  
Employees: 52 persons
- (34) **Queens Atlantic Inc.**  
Owners: **Joint Venture** / Queens Atlantic Investments - local and Overseas Guyanese in the **United States of America**  
Products: textiles / pharmaceuticals / bio-technology / printed packaging  
Markets: local, the Caribbean, UK and the USA  
**New Investment 2007-2009: US\$ 17 million**  
Employees: 180 persons
- (35) **Sheik Hassan Manufacturing**  
Owner: Locally-owned / Mr. Sheik Hassan / Guyanese remigrant from the United Kingdom  
Products: printing and packaging  
Markets: local and the Caribbean  
**New Investment 2003-2009: US\$ 1.5 million**  
Employees: 16

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE LIGHT MANUFACTURING SECTOR**

- (36) **Trinidad Cement Limited (TCL)**  
Owner: **Foreign Direct Investment** / TCL of **TRINIDAD AND TOBAGO**

Product: packaged cement  
Market: local  
**New Investment 2005-2009: US\$ 9 million**  
Employees: 34 persons

(37) **Capital Restoration Limited (CRI)**  
Owner: **Foreign Direct Investment from the USA**  
Product: ready mix cement  
Market: local  
**New Investment 2008-2009: US\$ 2,500,000**  
Employees: 32 persons

(38) **BK Cement Products**  
Owner: Local  
Product: ready mix cement  
Market: local  
**New Investment 2008-2009: US\$ 3 million**  
Employees: 31 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE MINING SECTOR**

**13 PROJECTS = US\$ 127 MILLION**

- (39) **Acme Laboratories Ltd.**  
Owners: **Foreign Direct Investment** / from **CHILE and CANADA**  
Service: testing mined rock for minerals  
Market: local  
**New Investment 2005-2009: US\$ 225,000**  
Employees: 27 persons
- (40) **Actlabs Ltd.**  
Owner: **Foreign Direct Investment** / company in **CANADA**  
Service: testing mined rock for minerals  
Market: local  
**New Investment 2009: US\$ 100,000**  
Employees: 14 persons
- (41) **Bosai Ltd.**  
Owner: **Foreign Direct Investment** / from **CHINA**  
Products: calcined and other value-added bauxite products  
Markets: Europe, North America and China  
**Acquisition Investment 2006-2009: US\$ 40 million**  
Employees: 120 persons
- (42) **CGX Ltd.**  
Owners: **Foreign Direct Investment** / from **CANADA**  
Service: exploring for fossil fuels and liquid gas  
Markets: Global  
**New Investment 2003-2009: US\$ 28 million**  
Employees: 26 persons

**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE MINING SECTOR**

- (43) **ETX Mining Ltd.**

- Owner: **Foreign Direct Investment** from the **UNITED STATES of AMERICA**  
Product: gold  
Market: USA  
**New Investment 2005-2009: US\$ 2,300,000**  
Employees: 41 persons
- (44) **BK Quarries Ltd.**  
Owner: locally-owned / Mr. Brian Tiwari  
Products: aggregate for construction and boulders for sea defences  
Markets: local and the Caribbean  
**Acquisition Investment 2006-2009: US\$ 18 million**  
Employees: 34 persons
- (45) **Prometheus (CAMECO) Inc.**  
Owners: **Foreign Direct Investment** from **CANADA**  
Service: exploring for uranium  
Market: global  
**New Investment 2006-2009: US\$ 2,200,000**  
Employees: 11 persons
- (46) **U308 Corporation**  
Owners: **Foreign Direct Investment** from **CANADA**  
Service: exploring for uranium  
Market: global  
**New Investment 2006-2009: US\$ 600,000**  
Employees: 8 persons

**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE MINING SECTOR**

- (47) **Russian Aluminum Company (RUSAL)**

- Owner: **Foreign Direct Investment** from **RUSSIA**  
Product: raw bauxite  
Markets: North America and Europe  
New Investment 2006-2009: **US\$ 24 million**  
Employees: 140 persons
- (48) **CB & R Mining Enterprise**  
Owner: locally-owned  
Product: gold  
Markets: USA and Canada  
Expansion Investment: **US\$ 6 million**  
Employees: 41 persons
- (49) **Guyana Sandport Inc.**  
Owner: **Joint Venture** / Sri Lankan and Brazilian investors  
Product: sand  
Markets: USA and Caribbean  
New Investment: **US\$ 1,600,000**  
Employees: 22 persons
- (50) **Silica Sandport Inc.**  
Owner: **Joint Venture** / Guyanese and USA investors  
Product: sand  
Markets: USA and Caribbean  
New Investment: **US\$ 2,600,000**  
Employees: 16 persons
- (51) **Romanex Guyana Exploration Ltd.**  
Owner: **Foreign Direct Investment from Canada**  
Product: gold  
Market: Canada  
New Investment: **US\$ 2,100,000**  
Employees: 12 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE SERVICES SECTOR**

**15 PROJECTS = US\$ 172 MILLION**

- (52) **Berbice River Bridge**

- Owners: Locally-owned / local commercial banks and insurance companies and Government of Guyana – a public-private partnership  
Service: transportation across the Berbice River  
**New Investment 2006-2009: US\$ 48 million**  
Employees: 45 persons
- (53) **Air Services Ltd.**  
Owner: Locally-owned / Mr. Mahazarally  
Service: air transport of persons and cargo to Guyana's hinterland  
**Expansion Investment 2007-2009: US\$ 2,400,000**  
Employees: 42 persons
- (54) **B.K. Marine**  
Owner: Locally-owned / Mr. Brian Tiwari  
Service: water transport in Guyana, to the Caribbean and North America  
**Investment Expansion 2005-2009: US\$ 1,600,000**  
Employees: 54 persons
- (55) **Dr. Balwant Singh's Hospital Inc.**  
Owner: Locally-owned / Dr. Balwant Singh Jr.  
Service: medical  
**Expansion Investment 2006-2009: US\$ 2,600,000**  
Employees: 95 persons
- (56) **Guyana National Industrial Company**  
Owner: Locally-owned / Laparkan Ltd.  
Service: shipping and water transport to Caribbean and globally  
**Privatized Investment 2007-2009: US\$ 1,900,000**  
Employees: 85 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE SERVICES SECTOR**

- (57) **Ogle Airport Inc.**

- Owners: Locally-owned / Trans Guyana Airways, Roraima Airways and Air Services Inc. with the Government of Guyana – a public-private partnership  
Service: air transport of passengers and cargo to Guyana’s hinterland and by 2009 to the Caribbean  
**Expansion Investment 2006-2009: US\$ 8 million**  
Employees: 90 persons
- (58) **Oldendorff Inc.**  
Owner: **Foreign Direct Investment / from GERMANY**  
Service: shipment of bauxite to North America and Europe  
**New Investment 2005-2009: US\$ 80 million**  
Employees: 130 persons
- (59) **Takatu Bridge Ltd.**  
Owner: Governments of Guyana and Brazil  
Service: transportation across the Takatu River on the Guyana/Brazil border  
**New Investment: US\$ 11 million**  
Employees: 9 persons
- (60) **Automatic Engineering Enterprise Ltd.**  
Owner: **Foreign Direct Investment / Overseas Guyanese from Canada**  
Service: machining of parts for the mining, forestry and agricultural sectors  
**New Investment: US\$ 420,000**  
Employees: 14 persons
- (61) **Ghamandi Engineering Inc.**  
Owner: **Foreign Direct investment / Overseas Guyanese from USA**  
Service: machining of stainless steel products  
**New Investment: US\$ 700,000**  
Employees: 8 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE SERVICES SECTOR**

- (62) **Air Guyana Inc.**  
Owner: locally-owned

- Service: passenger flights to interior locations in Guyana  
**New Investment: US\$ 1,100,000**  
Employees: 6 persons
- (63) **Anacare Inc.**  
Owner: locally-owned  
Service: private hospital  
**New Investment: US\$ 1,300,000**  
Employees: 21 persons
- (64) **Republic Bank Inc.**  
Owner: **Foreign Direct Investment / Trinidad and Tobago**  
Service: commercial banking  
**Expansion Investment 2007-2009: US\$ 3,800,000**  
Employees: 26 persons
- (65) **Guyana Bank for Trade and Industry Inc.**  
Owner: locally-owned  
Service: commercial banking  
**Expansion Investment: 2007-2009: US\$ 6,400,000**  
Employees: 21 persons
- (66) **BK International Inc.**  
Owner: locally-owned  
Service: construction of roads, sea defenses and large buildings  
**Expansion Investment 2006-2009: US\$ 3 million**  
Employees: 210 persons

**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE WOOD PRODUCTS SECTOR**

**8 PROJECTS = US\$ 43 MILLION**

- (67) **Barama Buck Hall Inc.**  
Owner: **Foreign Direct Investment** / from **MALAYSIA**  
Products: plywood, dressed lumber and logs  
Markets: North America and China  
**Expansion Investment 2006-2009: US\$ 30 million**  
Employees: 1,300 persons
- (68) **Demerara Timbers Limited (DTL)**  
Owner: **Foreign Direct Investment** / from **MALAYSIA**  
Products: logs  
Markets: Asia  
**Expansion Investment 2006-2009: US\$ 4 million**  
Employees: 220 persons
- (69) **Forest Enterprises Ltd.**  
Owner: **Foreign Direct Investment** / from **HOLLAND**  
Products: dressed lumber and logs  
Market: Europe  
**New Investment 2007-2009: US\$ 1,800,000**  
Employees: 43 persons
- (70) **Guyana Furniture Manufacturing Ltd.**  
Owner: Locally-owned / Mr. Mohabir Singh  
Products: doors, flooring, mouldings and windows  
Markets: Caribbean and North America  
**Expansion Investment 2005-2009: US\$ 650,000**  
Employees: 43 persons

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**PROFILES of SOME INVESTMENT PROJECTS**  
**in THE WOOD PRODUCTS SECTOR**

- (71) **Guyana Mat Company**

- Owner: Locally-owned / Mrs. Reasally  
Products: crane mats  
Market: USA  
**Expansion Investment 2006-2009: US\$ 1,200,000**  
Employees: 26 persons
- (72) **Iwokrama Sustainable Timber Inc.**  
Owners: **Joint Venture** / local and Overseas Guyanese  
Products: dressed lumber, flooring and other value-added wood products  
Markets: USA and Europe  
**New Investment 2007-2009: US\$ 2,100,000**  
Employees: 31 persons
- (73) **Superior Shingles Ltd.**  
Owners: **Joint Venture** between Bulkan Timbers (Guyana) and Durable Woods (USA)  
Product: shingles  
Markets: Caribbean and USA  
**New Investment 2006-2009: US\$ 1,300,000**  
Employees: 36 persons
- (74) **Jaling Forest Industries Inc.**  
Owner: **Foreign Direct Investment / from China**  
Product: logs and sawmill products  
Market: China  
**Expansion Investment 2007-2009: US\$ 2,600,000**  
Employees: 31 persons